



4725 Long Ferry Road
Salisbury, North Carolina 28146
704.642.0404

Proposal for RFP 5003-0-2005/JK

Café Concepts, a division of The Jordan Group of Rowan Inc.

Unit Pricing

(Price includes installation hardware, any required mounting patterns and installation)

<u>ITEM</u>	<u>COST</u>
<u>CUSTOM AWNINGS</u>	
Single Door Shed Style Awnings (44" w x 20" h x 24" p) w/ 6" valance	\$550.00
Double Door Shed Style Awnings (80" w x 20" h x 24" p) w/ 6" valance	\$725.00
All awnings are custom made so any changes to style, width, height, projection or height of valance on awning can be done based on the amount of the material required without including any "custom charges"	
<u>CUSTOM VALANCES</u>	
Paneled Valances - 1 or more colors used	\$9.50/sq ft
Solid Valances - 1 color	\$8.50/sq ft
<u>GRAPHICS FOR AWNINGS/VALANCES</u>	
Screenprinted Graphics - 1 color	\$8.00/sq ft
- Additional colors (Per color)	\$ 3.00/sq ft
(Minimum Charge of \$85.00 per screen design)	
Heat Transfer Graphics - 1 or more colors	\$4.00/sq ft
(Minimum Charge of \$75.00 per application)	
<u>VINYL MURALS</u>	
Wall Murals	\$25.00/sq ft
(Minimum charge of \$350.00)	
Adhesive-backed murals for serving equipment	\$10.00/sq ft
(Minimum charge of \$125.00)	
<u>BACKLIT SIGNS (Wall or Ceiling Mounted)</u>	
Neo Neon - 10" x 52"	\$575.00
- 15" x 26"	\$495.00
Light-up Displays with Dura Trans Film - 16" x 40"	\$625.00
- 16" x 50"	\$650.00
- 24" x 36"	\$650.00
- 32" x 40"	\$750.00
- 40" x 50"	\$845.00

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<u>ITEM</u>	<u>COST</u>
<u>ACRYLIC LETTERS</u>	
Range of Pricing due to 70+ standard styles currently available	
6" uppercase - Standard Block Condensed (least expensive)	\$8.20/ltr
- Hoffman (mid-price)	\$10.00/ltr
- Cooper Black Italic (most expensive)	\$15.40/ltr
8" uppercase - Standard Block Condensed (least expensive)	\$11.60/ltr
- Hoffman (mid-price)	\$14.00/ltr
- Venus (most expensive)	\$17.10/ltr
12" uppercase- Standard Block Condensed (least expensive)	\$16.30/ltr
- Hoffman (mid-price)	\$23.40/ltr
- Clarion (most expensive)	\$28.40/ltr
15" uppercase- Standard Block Condensed (least expensive)	\$20.90/ltr
- Hoffman (mid-price)	\$32.70/ltr
-Times Bold EXT (most expensive)	\$39.80/ltr

- 1) Above prices include mounting patterns (\$.25 per upright inch with maximum of \$3.00 per letter and using tallest letter in pattern for calculation)
- 2) For styles that include lowercase letters, the lowercase letters are priced at 92% of the uppercase letter cost.
- 3) Any punctuation is priced at 1/3 the uppercase letter cost.
- 4) Thirty-four colors are standard - custom color matching adds up to 35% to the letter pricing

ACRYLIC MOLDS

Custom 3-dimensional forms - Use greatest dimension to calculate cost

Original Prismatic - 1 color	\$15.00/inch
Each additional (after original)	\$8.00/inch
Original Prismatic - 2 color	\$17.00/inch
Each additional (after original)	\$10.00/inch
Original Sculptured - 1 color	\$24.00/inch
Each additional (after original)	\$8.00/inch
Original Sculptured - 2 color	\$27.00/inch
Each additional (after original)	\$10.00/inch

More than 2 colors per mold - add \$50 per color per mold

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<u>ITEM</u>	<u>COST</u>
<u>WRITE-ON BOARDS</u>	
Non-illuminated with molded frame and black write-on face	
18" x 24"	\$85.00
24" x 36"	\$95.00
(Each board includes 4 pack of wet-erase fluorescent markers)	
Illuminated neon write-on with top header "Specials" - 19" x 26" (Each board includes 4 pack of wet-erase fluorescent markers)	\$235.00
<u>MENU BOARDS</u>	
Non-illuminated magnetic menu system with removeable item strips and changeable pricing system - extruded aluminum frame - wall or ceiling mount 24" x 36" panel	\$925.00/panel
Illuminated magnetic menu system as described above 24" x 36" panel	\$1,285.00/panel
Multiple panels can be "locked" together for single unit appearance; includes food photo poster print / transparency or custom graphic	
<u>PROJECT MANAGEMENT FEE</u>	
Hourly fee based on two (2) meetings with school personnel and includes management of project from first meeting, through design phase and presentation, to the on-site installation of décor package.	\$75.00/hour

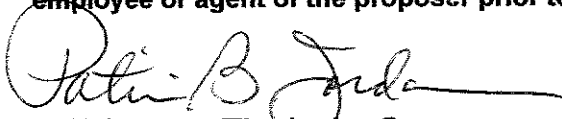
The average number of hours involved in a school project is 30 Hours. The average number of hours per school project is reduced when multiple schools are completed at the same time. There is no charge for the travel time or expense. No fees are paid until actual job installations are completed and invoiced based on school purchase order issued for the job.

Any changes to the above prices will be based solely on the significant change in cost of raw materials used. Prices quoted in each school proposal will always be honored up to 60 days from date of proposal. If any changes are made to a proposal after the 60 days, it would only be to cover the cost increase in any raw materials used in production. This change would be made in writing and would be discussed with designated school personnel.

Café Concepts/The Jordan Group is agreeable to a multi-year agreement with provisions for annual renewal, not to exceed five (5) years, as offered by the School Board of Martin County Florida.

Café Concepts/The Jordan Group requests that, with regard to Chapter 119, Florida Statutes (as pertains to Public Records Law), any pricing contained within the proposal not be disclosed due to the sensitivity of such material and its disclosure to competitors.

Under penalty of perjury, the undersigned proposer certifies that the proposal has been arrived at by the proposer independently and has been submitted without collusion with any other vendor and, the contents of the proposal have not been communicated by the proposer, nor, to the best of its knowledge and belief, by any of its employees or agents, to any person not an employee or agent of the proposer prior to the official opening of the proposal.

A handwritten signature in black ink, appearing to read "Patricia B. Jordan", with a long horizontal flourish extending to the right.

**Café Concepts/The Jordan Group
Patricia B. Jordan, President**

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion - Lower Tier Covered Transactions

This certification is required by the Department of Education regulations implementing Executive Order 12549, Debarment and Suspension, 34 CFR Part 85, for all lower tier transactions meeting the threshold and tier requirements stated at Section 85.110.

Instructions for Certification

1. By signing and submitting this proposal, the prospective lower tier participant is providing the certification set out below.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction", "debarred", "suspended", "ineligible", "lower tier covered transaction", "participant", "person", "primary covered transaction", "principal", "proposal", and "voluntarily executed", as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction is originated.
6. The prospective lower tier participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion-Lower Tier Covered Transactions", without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transaction authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

CERTIFICATION

1. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

NAME OF APPLICANT
CAFE CONCEPTS

PR/AWARD NUMBER AN/OR PROJECT NAME

a division of THE JORDAN GROUP of ROWAN INC. RFP 5003-0-2005/JK Decoration of Cafeterias and Dining Rooms

PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE

SIGNATURE

DATE

PATRICIA B. JORDAN PRESIDENT

Patricia B. Jordan 4/26/05